



Siobhan Turner

Retail Software Team Manager

Siobhan heads the retail software division of Gillespie Manners, overseeing a team of 5 Senior Consultants, Consultants and researchers. With 8 years' industry experience, she specialises in placements on assignments across sales, pre-sales, professional services and marketing; supporting small to mid-sized technology firms with their executive talent.

- 8 years' industry experience
- Prince2 Certified

Siobhan.turner@gillespiemanners.com

+44 (0) 1442 289 168

www.linkedin.com/in/siobhan-turner1

www.gillespiemanners.com

CASE STUDIES - OUR GLOBAL EXPERTISE

PROJECT SEARCH | GLOBAL

The client: Europe's fastest growing SaaS technology company specializing in Demand Planning and Inventory Optimization solutions for large retailers globally.

The challenge: Sourcing 1st on the ground marketing managers in multiple locations globally.

The solution: "Siobhan has been a great support in recruiting marketing professionals in both Europe, North America and now also the APAC region. I've always been able to trust her expertise and guidance on how to approach the market, set up the recruitment process, and move to close candidates matching our skills and expectations."

PROJECT SEARCH | EMEA & USA

The client: A large enterprise technology leader providing one platform end to end supporting large retailers globally.

The challenge: The client required multiple commercial hires across sales, pre-sales, professional services and marketing across EMEA and USA. Juggling multiple hires across multiple regions was difficult for our client to manage internally.

The solution: "Siobhan was able to really understand the requirement, find credible candidates and help manage them through the process to hire. As part of this Siobhan managed my time to optimise the selection process, having done a really good level of screening beforehand. The key thing was Siobhan's ability to find good candidates that had the right attitude and amplitude."

RETAINED SEARCH | EMEA

The client: A Gartner Magic Quadrant Leader in Workforce management and HCM solutions supporting large enterprises globally.

The challenge: Expanding enterprise salesforce across UK and Europe.

The solution: "Working with Gillespie Manners has been a game-changer. They took time to understand our business and what we were looking for, consistently producing focused searches and quality candidates. The team is professional and a pleasure to work with. Gillespie Manners were the difference we were looking for in a recruitment company to partner our own high standards."



Gillespie Manners
GLOBAL EXECUTIVE SEARCH

UNITING TALENT AND INDUSTRY

Gillespie Manners search and selection drives businesses forward by carefully selecting the right talent for the right roles. We conduct retained Executive Search, Extended Multiple Hire Search Programmes and Market Incubation Consulting in the UK, North & South America, EMEA and APAC.



ALAN TOWNSEND - VP OF EMEA AT ENACTOR



"I have worked with Siobhan for almost 5 years now in my roles as Global sales Director at Enactor. This relationship was extremely successful with Enactor Hiring both in UK and internationally through Siobhan, who has always provided us with an outstanding list of candidates. Her determination, work ethic and raw productivity is incredible...I would have loved to recruit Siobhan to run a geography for us!"

LIZA FIGUEROA - SENIOR TALENT ACQUISITION PARTNER AT ZEBRA TECHNOLOGIES



"Siobhan's services were highly referred by the Director of Software Solutions. Now I see first-hand why he raved about her! We collaborated on several Software Solutions Sales Executive and Senior Strategy roles. During our ongoing relationship, she was able to meet demands in our everchanging environment by swiftly changing her approach due to market needs. Most importantly, Siobhan listens, values feedback, and as a result, has made successful hires for our company. She is a true partner and I look forward to continuing our relationship!"

Scan to contact

