



Jennifer Seress

Retail Software Consultant

Jennifer joined Gillespie Manners in early 2020. Having progressed rapidly, working across multiple markets, she now specialises in the retail software industry. She has a strong track record of recruiting globally for mid to senior level candidates across the US, EMEA and APAC regions.

Jennifer has worked on Executive Search projects for companies like RELEX solutions, Zebra Technologies, Mad Mobile and more.

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CASE STUDIES - OUR GLOBAL EXPERTISE

RETAINED SEARCH | UK

The client: A cloud-based solutions provider to the retail industry.

The challenge: The client engaged with us to support on the search for a Senior Business Development hire in the UK.

The solution: Jennifer conducted a market-mapping exercise in order to ascertain the state of the sector and suitability of potential candidates. She was able to successfully place a candidate on-time and within budget.

RETAINED SEARCH | USA

The client: A US headquartered retail POS technology provider.

The challenge: The client sought an Account Executive in their US region.

The solution: Jennifer was able to combat regional challenges to obtain a long-list of potential candidates, ultimately securing a suitable candidate who met the clients requirements and aligned well with their corporate culture and beliefs.

PROJECT SEARCH | APAC

The client: A leading global provider of cutting-edge retail optimisation software with over 1000 employees.

The challenge: The client required support with their search for two placements in their APAC region - a Business Development Manager and an Account Executive.

The solution: With a limited retail market size in the region, the project required a broad search, extending experiential backgrounds beyond retail into more general tech and software industries. Jennifer was able to source a strong list of pre-qualified candidates and successfully place the two roles on-time and within budget.



Gillespie Manners
GLOBAL EXECUTIVE SEARCH

UNITING TALENT AND INDUSTRY

Gillespie Manners search and selection drives businesses forward by carefully selecting the right talent for the right roles. We conduct retained Executive Search, Extended Multiple Hire Search Programmes and Market Incubation Consulting in the UK, North & South America, EMEA and APAC.



JENNIFER EMERZIAN US WEST



"I had a great experience working with the team at Gillespie Manners Search & Selection. The team were very prompt in all communication and all on the same page with the next step in my interview process. They were all extremely responsive and guided me every step of the way. The position is a perfect fit for my background. Thank you so much Jennifer Seress."

ANDRE POSTHUMA



"The Gillespie Manners-team was of great value in landing my new position at UKG. They are very responsive, highly professional and a delight to work with."

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