



Ghazala Khalid

Retail Hardware Consultant

Ghazala joined Gillespie Manners in 2019, and in her time with the business, she's experienced multiple markets and progressed to the level of Consultant, specialising in the retail hardware industry.

Ghazala has developed a successful track record in supporting clients ranging from niche technology start-ups through to major industry players, delivering on projects throughout North America, EMEA & APAC.

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CASE STUDIES - OUR GLOBAL EXPERTISE

RETAINED SEARCH | UK

The client: A UK headquartered leading global provider of POS Technology Mounting solutions with over £7 million in revenue, who supply over 60% the global top 50 retailers.

The challenge: The client sought to hire a Product Marketing Manager.

The solution: Ghazala managed the successful placement of a candidate, and has since continued to support the business with additional hires, securing an exclusive retained search partnership with the business.

RETAINED SEARCH | USA

The client: A US / Finland based global provider of consumer electronics and lifestyle accessories, with over 2,000 employees, and named one of the best companies to work for in Colorado by ICC.

The challenge: The business wished to expand their UK presence.

The solution: A suitable list of potential candidates was sourced, and a Digital Brand Marketing Manager was placed. As the clients growth requirements expanded, Ghazala supported with the successful delivery of the same role in their German region.

RETAINED SEARCH | USA

The client: A worldwide high-growth technology business that offers point-of-service counter automation solutions, data management and application development tools, with over 100 employees, and \$21.5M annual revenue.

The challenge: Our client sought to grow their business and meet the growing capacity demands of their sales division.

The solution: Ghazala project managed a team of researchers to identify a suitable pool of pre-qualified potential candidates. A candidate was placed in a senior sales position.



Gillespie Manners
GLOBAL EXECUTIVE SEARCH

UNITING TALENT AND INDUSTRY

Gillespie Manners search and selection drives businesses forward by carefully selecting the right talent for the right roles. We conduct retained Executive Search, Extended Multiple Hire Search Programmes and Market Incubation Consulting in the UK, North & South America, EMEA and APAC.



JASON DALTON - SOLUTIONS DELIVERY MANAGER AT ZYNSTRA



"Working with Ghazala was one of the best hiring experiences I have had in my 25 year career. Ghazala had the insight to see exactly what type of person her client needed and she was able to deliver. Our team was built to very exacting standards and Ghazala was responsible for bringing a few of those pieces together."

MYRIAM STAFFORD - PRODUCT MARKETING MANAGER



"I would definitely recommend Ghazala for her professionalism mixed with a personable touch. She kept me informed throughout the process and kept in touch even after joining my new company. After each meeting, all follow up actions were dealt with in a timely manner. It was a real pleasure to work with Ghazala."

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