



David McLaughlin

Robotics Team Sr. Consultant

With 15 years' commercial experience, David joined Gillespie Manners in 2021, bringing a wealth of valuable client management experience.

David has since delivered a broad range of mid to senior and C-level Executive Search assignments across the UK, US, EMEA and APAC.

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CASE STUDIES - OUR GLOBAL EXPERTISE

RETAINED SEARCH | USA

The client: A European headquartered Leading Autonomous Mobile Robot provider.

The challenge: Client was looking to source a first-on-the-ground General Manager in North America to set their business up. With no previous experience hiring in North America, the business required specialist support.

The solution: David provided a comprehensive search process and successfully placed a General Manager for the client within the time frames agreed and within the salary budget.

RETAINED SEARCH | EMEA

The client: A US headquartered visionary software provider for robotic automation.

The challenge: Having recently established a European headquarters in the Netherlands, the client sought to hire a Senior Project Manager to oversee projects in the region. The client had a limited knowledge of the region, which posed a challenge in their search.

The solution: David delivered the search for the client within 4 weeks of starting the project and placed a new Senior Project Manager who is supporting the client's projects across Europe. This has led to further searches being delivered for the client across Europe.

PROJECT SEARCH | APAC

The client: A Leading AI Software and Autonomous Robot provider.

The challenge: The client was searching for an experienced Sales Manager to help develop their South Korean arm of the business.

The solution: Without previous experience delivering searches in South Korea, David was able to draw upon the Gillespie Manners expansive network to successfully headhunt and position a Sales Manager within the agreed timeline and on-budget.



Gillespie Manners
GLOBAL EXECUTIVE SEARCH

UNITING TALENT AND INDUSTRY

Gillespie Manners search and selection drives businesses forward by carefully selecting the right talent for the right roles. We conduct retained Executive Search, Extended Multiple Hire Search Programmes and Market Incubation Consulting in the UK, North & South America, EMEA and APAC.



MARINA LOBO - MECHATRONICS ENGINEER AT ALTEN TECHNOLOGY



"David has been great to work with. He is very helpful and professional, and will always find a minute for a call. He is direct and clear, making communication easy and efficient."

GERTJAN DE KORTE -SR PM AT PLUS ONE ROBOTICS



"David is very involved, keeps his appointments and is clear in his communication. Very nice to have him as a consultant."

Scan to contact David

