



Wayne Passmore

Robotics Team Manager

With over 15 years' executive search experience, Wayne has demonstrated success in senior and C-level placements across the UK, US, EMEA and APAC regions. Wayne leads the Robotics and Automation division of Gillespie Manners, overseeing a team of 5 Senior Consultants, Consultants and Researchers.

- Over 15 years' experience
- Prince2 Certified

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CASE STUDIES - OUR GLOBAL EXPERTISE

RETAINED SEARCH | EMEA

The client: A visionary software provider for Robotic Automation, headquartered in Europe.

The challenge: The client sought to place their first Sales Director on the ground in the UK. With limited experience hiring in the UK market, they required specialist support in their search.

The solution: Wayne and his team undertook a comprehensive search and successfully delivered the Sales Director search within 6 weeks of starting the project, ahead of standardised timelines and on-budget.

PROJECT SEARCH | USA

The client: A leading global supplier of AMR for the robotic automation industry, headquartered in EMEA.

The challenge: The client had recently received series B funding and sought to hire their first-on-the-ground General Manager and Application Engineer in North America. Our client had no experience hiring in North America previously and need an expert to provide guidance..

The solution: Wayne successfully led his team in the search and delivery of a General Manager and Application Engineer.

RETAINED SEARCH | APAC

The client: A leading Artificial Intelligence software and Autonomous Robot provider.

The challenge: The client was looking to place a Sales Manager to develop the South Korean branch of their business.

The solution: With limited prior experience delivering searches in South Korea, Wayne was able to utilise Gillespie Manners extensive global network to successfully lead his team in the delivery of a Sales Manager.



Gillespie Manners
GLOBAL EXECUTIVE SEARCH

UNITING TALENT AND INDUSTRY

Gillespie Manners search and selection drives businesses forward by carefully selecting the right talent for the right roles. We conduct retained Executive Search, Extended Multiple Hire Search Programmes and Market Incubation Consulting in the UK, North & South America, EMEA and APAC.



JAMES COX - CHIEF COMMERCIAL OFFICER AT BRIGHTPICK



"Wayne has done a fantastic job working with us as we startup our new business unit. We have asked him to find very specific candidates and without fail he has come through with multiple qualified candidates for each opening. I would highly recommend working with Wayne and Gillespie Manners, especially in today's ultra-competitive landscape."

CAROLINE LOH - REGIONAL SALES DIRECTOR AT SERVICESOURCE



Wayne is one of the best recruiters whom I came across very passionate, engaging, approachable, responsible and responsive too. He puts you at ease and ensures the process is seamless! I would recommend Wayne as an excellent recruiter!

Scan to contact Wayne

